Representation or Marketing by a Professional Sports Agent

An agent markets an individual’s athletics ability or reputation in that sport. Prospective student-athletes in high school may not enter into an oral or written agreement with an agent, receive benefits from an agent or enter into any type of agreement for future representation.

Prospective student-athletes who participate in a sport with a non-opt-in draft* (e.g., men’s ice hockey, baseball) may receive information from an agent or advisor to understand the draft process. However, it jeopardizes the prospective student-athlete’s eligibility if an agent or advisor negotiations or discusses signability with professional teams on the prospective student-athlete’s behalf.

Prospective student-athletes are permitted to use recruiting services or scholarship agents if the service is operating in compliance with NCAA legislation. For more information on recruiting services, please visit the Recruiting Service resource.

Certifying Agent Legislation Compliance

The Eligibility Center requires the following to certify compliance of agent legislation:

- Signed copy of all agreements signed with the agent or agency;
- If the agreement was verbal, a detailed explanation of when and what was agreed upon; and
- A detailed summary of all benefits or services provided by the agent or agency.

*NCAA rules may be different based on division, sport and/or timing (pre- or post-enrollment). If you have questions regarding your amateur status or NCAA legislation, contact the athletics compliance office at the NCAA institution recruiting you or the NCAA’s public and legislative line at 877-262-1492.

Need more information? Click here for additional amateurism-related resources.